

# MSP/MSSP PARTNER PROGRAM

Increase Revenue & Reduce Client Risk with Effortless Email Security & SAT

Your business supports enterprises of all sizes, managing email security across tens to thousands of users. Battling phishing emails is exhaustive work on that scale and the costs have never been higher if a threat is overlooked. You need a reliable, all-in-one solution that both alleviates your email security concerns, but doesn't add complexity to your workflow. The IRONSCALES Al-driven platform blends adaptive threat detection with end-user Security Awareness Training (SAT), empowering your team to deliver email protection effortlessly.

MSP Problem	IRONSCALES Solution
We already have a Secure Email Gateway (SEG) for client protection.	Many clients choose to replace their SEG with our platform to catch phishing attacks that traditional SEGs increasingly miss.
Finding a solution that integrates easily with our existing stack is a challenge.	Our integration is hassle free. You can deploy IRONSCALES in minutes with just 3 clicks for native API integration with Microsoft 365 and Google Workspace. No disruptive MX record changes required.
We don't have the time or resources to train our staff on new products.	Regardless of your spend, our MSP/MSSP partners receive top-tier support and training including:  • Partner Success Manager  • Quality Customer Support  • MSP-Focused Technical Enablement  & Training
We don't have the time to manage an additional vendor for our clients.	Our MSP partners spend less time managing email due to operational efficiency improvements by streamlining existing email security and SAT tasks compared to the time spent managing traditional SEGs.
Our clients won't invest in another security solution unless they see real value.	Experience the difference risk free with our silent mode capability. We offer a complimentary NFR*, and a 90-day scan back to discover what threats are lurking in your client's environment. We let our product speak for itself.

<sup>\*</sup>Your NFR remains complementary as long as you resell IRONSCALES within the first 90 days\*

## Why MSPs Love IRONSCALES



#### Value First. Revenue Later

Let our product prove itself with a free trial for your end users. IRONSCALES 90-day scan back showcases value to your clients in a matter of days, so they feel confident in their purchasing decision.



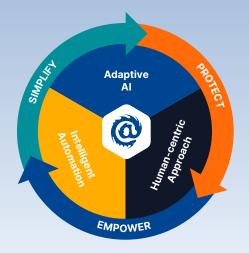
#### **True Partnership**

We prioritize your growth with tailored marketing programs, MSP-focused training, co-branded material, and dedicated 24/7 support.



# No Quotas. No Minimums. No Long-Term Agreements

With monthly billing and zero quotas or minimums, you stay in control of your costs. You only pay for what you need.



### **Adaptive AI-A Better Approach to Email Security**

**Adaptive AI:** Our Adaptive AI continually evolves to detect and respond to emerging threats. The IRONSCALES platform combines automation with the influence of over 25,000 threat hunters to deliver unmatched email security that is always improving.

**Industry-Leading SAT and Phishing Simulation:** Over 200 bite-sized SAT videos, GPT-powered phishing simulation available in multiple languages to empower your users.

Malicious Intent and Content Detection: We go deeper than standard content scans. Our Al models automate threat detection and incident management to identify and stop malicious intent hidden within sophisticated Business Email Compromise (BEC) attacks that slip by traditional SEGs.

**Compliance and Insurance Attainment:** Meet the needs of governing agencies and insurance companies through one simple solution.

# **Getting started with IRONSCALES is simple**

**Partner** Registration

Register to be an MSP/MSSP partner with IRONSCALES

Gain access to your NFR & Management **Dashboard** 

You are ready to demo within your environment

**First IRONSCALES Onboarding** Session

1x1 session with your representative to showcase best practices

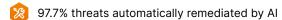
**IRONSCALES** 2-week **Program Review** 

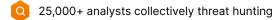
Discuss scan back results with you and highlight proof of value

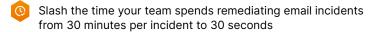
Create a **Go-to-Market Plan** 

2 Weeks to Value for your Clients

### Our numbers speak for themselves:







90% reduction in employees clicking malicious links and attachments

### **Loved by Customers and Partners:**

Gartner. Peer Insights... **★★★★** 4.8



















# Loved by Regulators:









MSP Case Study LeafTech Consulting

#### **Problem**

- · Remediation team bogged down by a rise in BEC and credential theft and scrambling to source additional headcount without budget.
- Lack of phishing simulation and SAT courses available to their clients.

• IRONSCALES Complete Protect

#### Outcome

- 4x savings in the amount of time resolving unclassified incidents removing the problematic need for additional headcount.
- Customizable and automated trainings with a strong improvement in user engagement.
- · Cumbersome 60-minute training sessions evolved into short, customizable, and automated trainings resulting in much stronger engagement.



"Using IRONSCALES has had a drastic impact on our team in the reduction of the number of incidents we receive on a daily basis." Jacob Baughn, Director of Technical Services, LeafTech Consulting

#### **About IRONSCALES**

IRONSCALES is the leader in Al-powered email security protecting over 15,000 global organizations from advanced phishing threats. As the pioneer of adaptive AI, we detect and remediate attacks like business email compromise (BEC), account takeovers (ATO), and zero-days that other solutions miss. By combining the power of Al and continuous human insights, we safeguard inboxes, unburden IT teams, and turn employees into a vital part of cyber defense across enterprises and managed service providers. IRONSCALES is headquartered in Atlanta, Georgia.

Become a Partner Today ↗









